# 2015-2016 SUGGESTED LENDER LIST FOR PRIVATE LOAN OPTIONS AVAILABLE TO INTERNATIONAL GRADUATE STUDENTS

The chart below outlines the lender contact information and the lender description of the fee structure, interest rates, and borrower benefits associated with each lender’s private loan product for loans disbursed on or after May 1st, 2015, except where otherwise noted. Contact the lender directly for any updated information and for any additional disclosure information. Although the financial aid offices have attempted to provide accurate information, the accuracy, completeness and reliability of the information is not guaranteed by Columbia University. Borrowers should review and verify the exact terms, conditions, qualifications, and disclosures associated with any loan product with the lender. Lenders listed here are merely suggested lenders. This is not an exhaustive list of available lenders. Students have the right and ability to select the education loan provider of their choice, are not required to use any of these suggested lenders and will suffer no penalty for choosing a lender that is not included here as a suggested lender. If you find a better rate, please inform the financial aid office of your school.

<table>
<thead>
<tr>
<th>Lender</th>
<th>Loan Name</th>
<th>Fee</th>
<th>Borrower Requirements</th>
</tr>
</thead>
</table>
| Citizens Bank                               | • TruFit Student Loan for Graduate Students  
• TruFit Student Loan for Law Students  
• TruFit Student Loan for MBA Students  
• TruFit Student Loan for Medical and Dental Students | 0% Application Fee, Origination Fee, & Repayment Fee  
Exceptions are: Sallie Mae Bar Study Loan: 0% to 5%, depending on the borrower’s and/or cosigner’s creditworthiness | • Immigration Service Documentation*  
• No Social Security Number required  
• A U.S. address not Required for application |
| New Hampshire Higher Education Loan Corporation | • EDvestinU Private Student Loan | • Sallie Mae Smart Option Student Loan*  
• Sallie Mae Residency and Relocation Loan*  
• Sallie Mae Bar Study Loan* | • Immigration Service Documentation*  
• No Social Security Number required  
• U.S. address not Required for application |
| Sallie Mae Bank                              | • Sallie Mae Smart Option Student Loan*  
• Sallie Mae Residency and Relocation Loan*  
• Sallie Mae Bar Study Loan* | • Sallie Mae Bar Study Loan* | • Immigration Service Documentation*  
• No Social Security Number required  
• Need at least one U.S. address prior to loans disbursement (i.e. on or off campus address)  
• US address not Required (Need at least one U.S. address prior to loans disbursement (i.e. on or off campus address))  
• Temporary or Permanent Resident Alien  
• Valid Social Security number  
| UFPSL funded by SunTrust Bank                | • Wells Fargo GraduateSM Loan  
• MedCAP® Alternative Loan for Health Professionals | • Wells Fargo GraduateSM Loan | • Co-signer Must Be:  
• Creditworthy/Qualified  
• A U.S. Citizen or Permanent Resident |
| Wells Fargo Education Financial Services     |                                                                             |                                                                      | • Co-signer is Required by All Lenders |

**Note:** Valid and Unexpired Immigration Service Documentation are identified as follows (please double check with lender in regards to specific requirements):

<table>
<thead>
<tr>
<th>U.S. Visa</th>
</tr>
</thead>
<tbody>
<tr>
<td>(If the student borrower is already in the United States and the expiration date on the student visa has occurred)</td>
</tr>
<tr>
<td>Valid United States Citizenship Immigration Service (USCIS) documents:</td>
</tr>
<tr>
<td>• E1, F1, F2, G1, G2, G3, G4, H1, H2, H3, H4, H1B, H1B1, I, J1, J2, L1, L2, M1, R1, R2, TC1, or TN visa</td>
</tr>
<tr>
<td>• I-20, I-766, I-797, DS-2019 Form</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Passport (Resident Country)</th>
<th>Temporary I-551 Card</th>
</tr>
</thead>
<tbody>
<tr>
<td>I-688 Temporary Resident Card</td>
<td>I-688A Employment Authorization Card</td>
</tr>
<tr>
<td>I-688 B Temporary Resident Card (Work Restrictions and Conditions)</td>
<td>I-20 School Form</td>
</tr>
<tr>
<td>I-94 Form (with an expiration date in the future will be required) (Arrival/Departure Record)</td>
<td></td>
</tr>
</tbody>
</table>
### Suggested Lender List for Private Loan Options Available to International Graduate Students

<table>
<thead>
<tr>
<th>Lender</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>Citizens Bank</td>
<td><a href="http://www.citizensbank.com/edu">www.citizensbank.com/edu</a></td>
</tr>
<tr>
<td>New Hampshire Higher Education Loan Corporation</td>
<td><a href="http://www.edvestinu.com">www.edvestinu.com</a></td>
</tr>
<tr>
<td>UFPSL funded by SunTrust Bank</td>
<td><a href="http://www.ufpsl.com">www.ufpsl.com</a></td>
</tr>
</tbody>
</table>

### Annual Loan Limit
- **Cost of education less any financial aid received**
- **Cost of attendance less other aid**
- **Smart Option Student Loan:** Borrow up to 100% of your school-certified cost of attendance (minimum $1,000)
  - **Residency and Relocation Loan:** Up to $20,000
  - **Bar Study Loan:** Up to $15,000
- **Minimum:** $1,000
- Cost of attendance less other aid or $65,000 (whichever is less)
- The annual loan limit for temporary resident aliens is $35,000

### Aggregate Loan Limit
- **Graduate:** $150,000
  - **Law & MBA:** $175,000
  - **Medical & Dental*: $225,000*
- **$200,000**
- **Smart Option Student Loan:** $200,000
  - **Residency & Relocation Loan:** $20,000
  - **Bar Study Loan:** $15,000
- **$150,000**

### Credit Criteria
- Lender utilize proprietary underwriting criteria that consider credit history and other factors including Minimum credit score based on custom lender credit approval process. Interest rates and fees are based on the creditworthiness of both the borrower and cosigner; applying with a creditworthy cosigner may help you qualify.

### Interest Rates
- **Variable Loan Rate:** The variable interest rates are equal to the Prime Index and/or 3-Month plus Margin. The Margin ranges are based on credit evaluation and are set at the time of loan origination.
- **Fixed Loan Rate:** The fixed interest rates are based on credit criteria evaluation and are set at the time of loan origination for the life of the loan.
- **LIBOR rate** are as published in the “Money Rates” section of the Wall Street Journal on the first business day of each of the 3 calendar months immediately preceding each quarterly adjustment date.

### Fixed Interest Rates
- **Graduate Students Loans:** 5.25% to 11.25%
  - **MBA & Law:** 4.75% to 10.75%
  - **Medical and Dental:** 4.50% to 10.50%
- Not Applicable
- **Smart Option Student Loan:** 5.75% to 8.875%
  - **(APRs range from 5.74% to 8.56%)**
- **4.75% to 11.25%**
  - **(APRs range from 4.75% to 10.41%)**
- **Wells Fargo Graduate Loan:** 6.74% to 10.99%
  - **MedCAP® Alternative Loan for Health Professionals:** 6.74% to 9.99%
### SUGGESTED LENDER LIST FOR PRIVATE LOAN OPTIONS AVAILABLE TO INTERNATIONAL GRADUATE STUDENTS

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<tr>
<th>Lender</th>
<th>Citizens Bank</th>
<th>New Hampshire Higher Education Loan Corporation</th>
<th>Sallie Mae Bank®</th>
<th>UFPSL funded by SunTrust Bank</th>
<th>Wells Fargo Education Financial Services</th>
</tr>
</thead>
</table>

**Variable Interest Rates**

- **Graduate:** 1-month LIBOR* + 2.50% to 8.75%.
- **MBA & Law:** 1-month LIBOR* + 2.50% to 8.50%
- **Medical and Dental:** 1-month LIBOR 1 + 2.50% to 8.25%
- **With Co-signer**
  - 1ML + (2.0% - 9.0%)
- **Smart Option Student Loan:**
  - 1-month LIBOR + 2% to LIBOR + 7.25% (APRs range from 2.25% to 7.27%)
  - Residency and Relocation Loan: 1-month LIBOR + 3.00% to 9.75% (APRs range from 3.21% to 9.62%)
  - Bar Study Loan: 1-month LIBOR + 3.5% to 11.75% (APRs range from 3.74% to 12.74%)
- **1-Month LIBOR + 2.99% to 1-Month LIBOR + 8.99%**
  - (APRs range from 3.24% to 8.67%)
- **Wells Fargo Graduate Loan:** Index + 0.25% to Index + 5.74%
- **MedCAP® Alternative Loan for Health Professionals:** Index + 0.25% to Index + 4.74% (Index = Prime)

**Interest Rate Determined by Credit History:** For current interest rate information, please see the lender’s disclosure as required by the Truth in Lending Act (link provided at bottom)

<table>
<thead>
<tr>
<th>Grace Period</th>
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<tbody>
<tr>
<td>6 months after graduation, discontinuances enrollment, or no longer enrolled at least half-time</td>
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</table>

**Grace Period (Unless borrower chooses immediate or interest only repayment)**

6 months after graduation, discontinuances enrollment, or no longer enrolled at least half-time

6 months after graduation, discontinuances enrollment, or no longer enrolled at least half-time

**Smart Option Student Loan:**

- 6 months after graduation, discontinuances enrollment, or no longer enrolled at least half-time
- Residency and Relocation Loan & Bar Study Loan: 9 months after graduation, discontinuances enrollment, or no longer enrolled at least half-time

6 months after graduation, discontinuances enrollment, or no longer enrolled at least half-time

6 months after graduation, discontinuances enrollment, or no longer enrolled at least half-time

**Deferment/Forbearance Options**

- **In-School Period** (up to 8 years)
- Residency or Internship Program Participation*: (up to 48 months)
- Military Deferment* (during active-duty)
- Hardship Forbearance*: (approvable in 2 month)
- In-School Deferment*
- Economic Hardship Deferment* (approvable in 3 month increments, up to 1 year)
- Administrative Forbearance* (approvable in 3 month increments, up to 1 year)
- In-School Deferment*
- Economic Hardship Deferment* (approvable in 3 month increments, up to 1 year)
- Administrative Forbearance* (approvable in 3 month increments, up to 1 year)
- In-School Deferment* (Full Deferment)
- In-School Deferment*
- Military Active Duty Deferred*
- Residency or Internship program Deferred* (up to 48 months)
- Return to School period Deferred* (up to 48 months)
- In-School Deferment*
- Military Active Duty Deferred*
- Residency or Internship program Deferred* (up to 48 months)
- Return to School period Deferred* (up to 48 months)
- In-School or Fellowship Forbearance*
- Hardship Forbearance*
- Military Deferment*

**Please Note:** Deferring payments while in school will increase the overall loan costs. If not paid, the accumulated interest will be added to the principal amount of your loan upon entering repayment, which will increase the cost of your loan.
<table>
<thead>
<tr>
<th>Lender</th>
<th>Repayment Terms</th>
<th>Repayment Options</th>
<th>Borrower Benefits</th>
</tr>
</thead>
<tbody>
<tr>
<td>Citizens Bank</td>
<td>5, 10 or 15 years</td>
<td>Standard</td>
<td>Early Decision Discount*</td>
</tr>
<tr>
<td><a href="http://www.citizensbank.com/edu">www.citizensbank.com/edu</a></td>
<td>7-20 years based on aggregate loan balance</td>
<td>Deferred</td>
<td>Loyalty Benefit* (Student and/or Cosigner)</td>
</tr>
<tr>
<td>New Hampshire Higher Education Loan Corporation <a href="http://www.edvestinu.com">www.edvestinu.com</a></td>
<td></td>
<td>Immediate In-School</td>
<td>ACH Benefit*</td>
</tr>
<tr>
<td>Sallie Mae Bank®</td>
<td></td>
<td>Interest Only</td>
<td>Cosigner Release*</td>
</tr>
<tr>
<td><a href="http://www.SallieMae.com/International">www.SallieMae.com/International</a></td>
<td></td>
<td>(while enrolled in school at least half-time)</td>
<td>Loan Forgiveness*</td>
</tr>
<tr>
<td>UFPSL funded by SunTrust Bank</td>
<td></td>
<td>Immediate In-School</td>
<td>No Prepayment Penalty*</td>
</tr>
<tr>
<td><a href="http://www.ufpsl.com">www.ufpsl.com</a></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Wells Fargo Education Financial Services <a href="http://www.wellsfargo.com/collegeready">www.wellsfargo.com/collegeready</a></td>
<td>7, 10 or 15 years</td>
<td>Standard</td>
<td>Wells Fargo Graduate℠ Loan &amp; Health Professionals (all other disciplines): 15 years</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Deferred</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Interest Only</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Fixed</td>
<td></td>
</tr>
<tr>
<td>*Lender Specific (Terms and/or Conditions Apply)</td>
<td>Residency and Relocation Loan: Not Applicable</td>
<td></td>
<td>Residency and Relocation Loan &amp; Bar Study Loan: Not Applicable</td>
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</table>

**Please note:** Some repayment terms and monthly payment amounts determine interest rates, please discuss with lender or school for further details.

**Repayment Terms**
- 5, 10 or 15 years
- 7-20 years based on aggregate loan balance
- 7, 10 or 15 years

**Repayment Options**
- Standard
- Deferred
- Immediate In-School
- Interest Only

**Borrower Benefits**
- Early Decision Discount*
- Loyalty Benefit* (Student and/or Cosigner)
- ACH Benefit*
- Cosigner Release*
- Loan Forgiveness*
- No Prepayment Penalty*
- Auto Debit Savings*
- Smart Reward®
- Tuition Insurance Benefit*
- Free quarterly FICO® Credit Score*
- Graduated Repayment Period*
- Cosigner Release*
- Loan Forgiveness*

**Residency and Relocation Loan**
- Defer payments for up to 36 months after graduating*
- Auto Debit Savings*
<table>
<thead>
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</tr>
<tr>
<td><strong>Consolidation/Refinance Loan</strong></td>
<td>Yes</td>
<td>Yes</td>
<td>No</td>
<td>No</td>
<td>Yes</td>
</tr>
<tr>
<td><strong>Prior Term Balance</strong></td>
<td>Yes but currently enrolled at least half time, working toward his/her degree, or has recently graduated.</td>
<td>Yes but must be currently enrolled.</td>
<td>Yes, the Smart Option Student Loan, if you have a balance to pay off before registering for the new semester. Only applicable if 365 days have passed or will pass from the enrollment period end date to the first disbursement of the loan.</td>
<td>Yes, available for past due balances for up to 90 days after the academic period end date.</td>
<td>Yes. If currently enrolled and applying for the current term to include costs from a previous semester in their total requested amount; there is no time limit for covering a past due balance. If no longer enrolled, they have until 30 days of the loan period end date.</td>
</tr>
<tr>
<td>Residency and Relocation Loans and Bar Study Loans: Not Eligible</td>
<td>No</td>
<td>No</td>
<td>Yes, Smart Option Student Loan only.</td>
<td>No</td>
<td>Yes</td>
</tr>
<tr>
<td><strong>Less than ½ time</strong></td>
<td>No</td>
<td>No</td>
<td>Yes, Smart Option Student Loan only.</td>
<td>No</td>
<td>Yes</td>
</tr>
<tr>
<td><strong>Certificate Program Eligibility</strong></td>
<td>No</td>
<td>No</td>
<td>Yes, Smart Option Student Loan only.</td>
<td>No</td>
<td>Yes</td>
</tr>
<tr>
<td><strong>Non-matriculated Eligibility</strong></td>
<td>No</td>
<td>No</td>
<td>Yes, Smart Option Student Loan only.</td>
<td>No</td>
<td>Yes</td>
</tr>
</tbody>
</table>
Disclosure Concerning Lender Selection
2015-2016

The suggested lenders for the 2015-2016 academic year were selected as a result of a Request for Proposal (“RFP”) process conducted in 2014. Two separate RFPs were issued, one for private loan products for domestic students (“Private RFP”) and one for private loan products for international students with a creditworthy US cosigner or permanent resident co-borrower (“International RFP”). Led by the University Financial Aid Office, two separate committees were created for each RFP to review the corresponding lender responses and select which lenders would be included on the University’s suggested lender list for each loan type. University senior management reviewed the committee’s selection.

The University issued each of the RFPs to nine lenders. To develop the list of lenders that would be sent the RFPs, the University conformed to the following steps:

1. Included lenders that received the previous RFP and are still in the student lending business.
2. Included lenders that reached out to the University about a possible submission.
3. Included lenders listed in finaid.org and are still in the student lending business.
4. Excluded credit unions given the University’s high loan volume.
5. Excluded state-specific lenders given the diversity of the University’s students in terms of residency.

Most of the lenders that were sent an RFP fit into more than one of the first three categories listed above. Lenders that were listed in finaid.org were only excluded if they fit categories 4 or 5 above.

Not all lenders that offer the relevant loan products received an RFP and not all lenders that received an RFP responded. The University considered the responding lenders’ proposals with respect to a variety of factors including: rates; terms; fees; capitalization policies; aggregate borrowing limits; eligibility and approval rates; customer service (for example, call response time, experience of call center representatives, availability of toll free customer service numbers); reputation; experience; management practices; application, certification, and fund disbursement processes; loan proceed return and cancellation policies; repayment policies (for example, option to prepay without penalty, maximum term offered, and grace period); repayment incentives and options; deferment and forbearance policies; cosigner release policies; availability of identified service representatives to assist with issue resolution; default aversion policies; and reporting capabilities.

For both the Private Loan RFP and International Loan RFP, cost and eligibility were given the same weight as customer service factors including process flexibility, data reporting, and comprehensiveness.

After reviewing all lender submissions received prior to the RFP deadline and the final tallies for those submissions, and with the goal of providing students multiple lenders for consideration on the University’s 2014-2015 suggested lender lists, the Private Loan RFP committee decided to list all of the lenders that submitted a response and the International RFP committee decided to list 5 out of the 6 lenders that submitted a response.

The lists do not contain affiliates as only one affiliate for each parent company was considered by each committee.

As the University considered qualitative as well as quantitative factors, the interest rate, fees, or loan cost offered by any of the suggested lenders may not be the lowest available. In addition, a lender may change the rates, terms, fees and other information from that which was offered in their original RFP proposal(s).

The lists of suggested lenders for 2014-2015 underwent the required annual review process by the current year’s established committees. The review required updated information from all of the suggested lenders for the 2015-2016 academic year, which the committees then evaluated and determined whether the lenders should remain on the lists. The committees decided that all of the suggested lenders should remain on the respective lists for the current 2015-2016 academic year.

Students and parents have the right and ability to select the lender of their choice, are not required to use any of the lenders on the suggested lender list, and will suffer no penalty for choosing a lender that is not a suggested lender. Students are encouraged to shop around to find the lender offering the rates, terms, and service that are right for them.